



INTERNET OF THINGS

Training, Coaching, Consulting, Staff Augmentation, Sales Enablement

We Don't Just Train...We Enable



Contact Us

1-855-778-7246

www.fastlaneus.com

info@fastlaneus.com

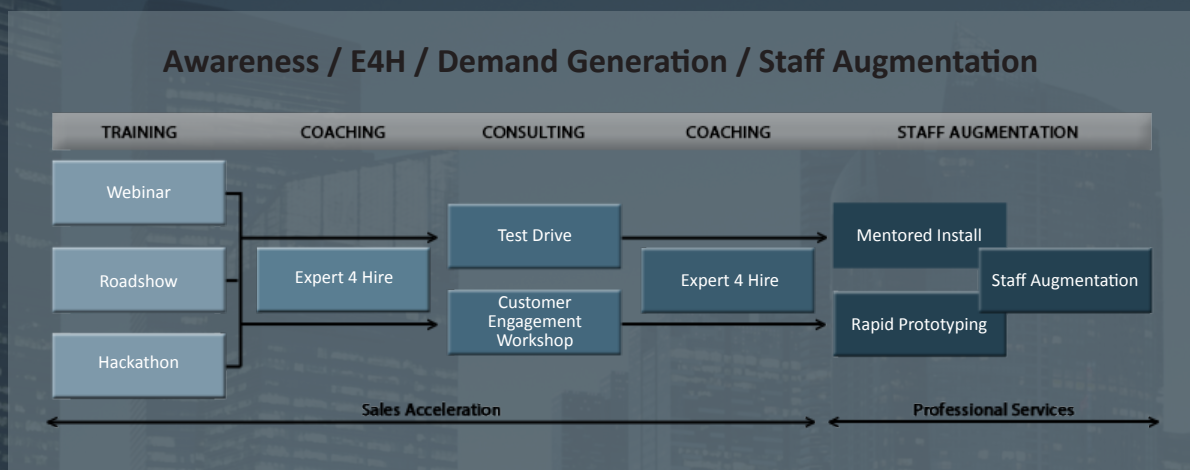


IoT Capabilities

Whole industries are being disrupted by new, more efficient means of accomplishing business objectives and creating business value. Both IT and business professionals need to align their knowledge and skills to our rapidly evolving world. Fast Lane is helping forge this path forward with programs that help professionals, enterprises, IT/OT/IoT vendors and system integrators capitalize on the value created by bringing connectivity, analytics and new customer and workforce experiences into the enterprise. Our experts design and implement IoT solutions across multiple verticals and can help you unlock the value of “Connecting the Unconnected”.

Managed Enablement™

Fast Lane’s Managed Enablement™ services help vendors and system integrators to bring IoT solutions to market and jump start sales and deployment solutions. These services are augmented by a powerful enablement framework, helping vendors and system integrators to build a practice around these IoT solutions.



IoT Sales Enablement

Practice
Builder
Workshop



Test
Drive
Program



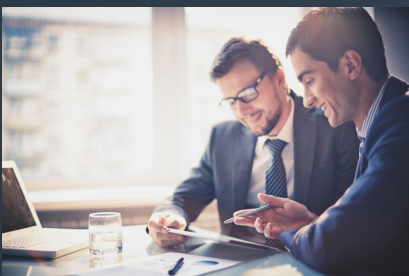
Customer
Engagement
Workshop



AM/SE
Training
Programs



Go To Market Strategy Services



We offer a variety of services including workshops and related consulting engagements. For example, our IoT Practice Building Workshop enables System Integrators to leverage the IoT ecosystem to build their distinct Go To Market approach. This is based on a comprehensive understanding of the Enterprise IoT stack and the relevance of various IoT vendor solutions and associated use cases. Such use cases include core verticals like Retail, Smart Buildings, Remote Asset Management, Manufacturing, Fleet Management and Utilities/Energy.