

# Talent Programs



Cisco Global Learning Partner  
of the Year 2013



# Talent Programs



Multivendor Cloud • Enterprise Networks & Security • Collaboration

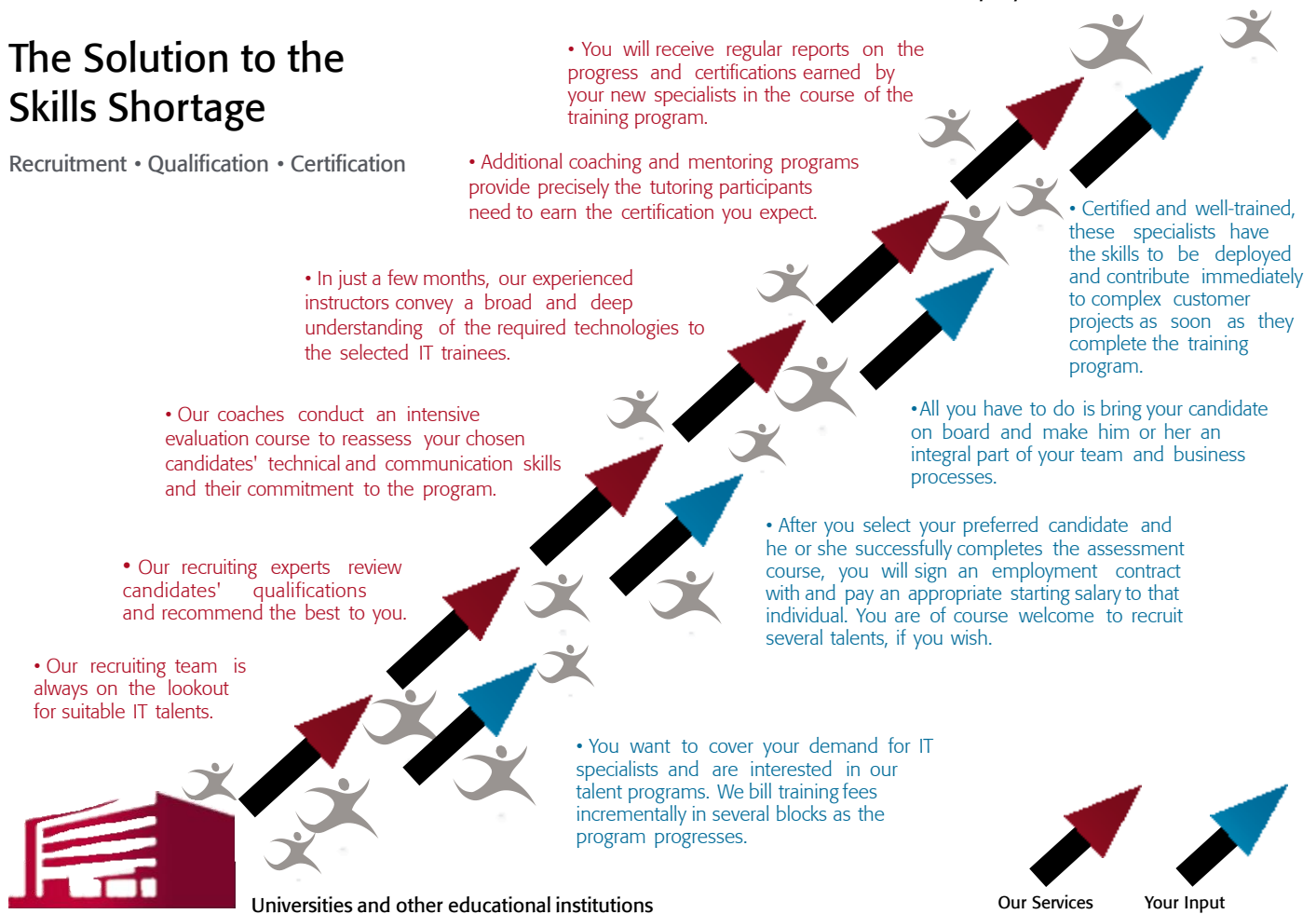
A tailored solution to the IT skills shortage is available to you with our talent programs. In just a few months, we transform talented individuals into highly qualified specialists that benefit your business. Our end-to-end programs serve to identify, assess, train, coach, mentor and certify staff. If necessary, we can even find replacements for candidates. This ensures your investment yields precisely the certified, highly qualified experts you are seeking.



Your Company

## The Solution to the Skills Shortage

Recruitment • Qualification • Certification



## Your Benefits

### The cost advantage that comes with hiring trainees

Trainees draw significantly lower starting salaries than a newly recruited, seasoned IT specialist. The costs of the program are amortized within about a year. After a few months training, your well-trained personnel are ready and able to be deployed to serve customers in complex IT projects. What's more, experience has taught us that recent talent program graduates' commitment to their employers runs very deep.

### Added visibility for your business

Our talent programs are heavily promoted to potential candidates. This affords you access to a very large pool of applicants and the opportunity to position your company as an attractive employer.

### The price advantage that comes with an end-to-end program

Our talent programs spare you between 40 and 50 percent of the accumulative cost of discrete services (recruitment, multi-month training program, certifications)

### Specialized skills to benefit your business

Rest assured, your new employees will be well-prepared for the future challenges of your business by the time they complete the program. Participants will earn the targeted certifications, and we will even guarantee this to you. The insights gained by our coaches during the assessment course give us a very clear picture of a trainee's ability to quickly become the highly skilled professional you are seeking.

# Talent Programs



Multivendor Cloud • Enterprise Networks & Security • Collaboration

Talent programs are available for different technologies. Depending on the previous knowledge of the participants, the program duration can also be reduced.

„The idea behind Fast Lane’s Data Center Talent Program had us convinced right from the start. We were able to steadily develop the solutioneering skills we need for customer projects such as operating data centers and setting up private cloud infrastructures. Fast Lane provided the full package encompassing recruitment, training and comprehensive certifications, and even guaranteed it! We hired two new employees via this qualification initiative. Both achieved best scores to earn 13 different Cisco, NetApp and VMware certifications during this six-month program.“

Sven Heinsen, Director Solutions & Professional Services, Dimension Data Germany AG & Co. KG

## Advanced Multivendor Cloud Talent Program

Six month program to recruit and educate experts for:

- Multivendor Cloud Technologies
- Cisco Unified Storage & Unified Fabric solutions including the Ne
- Cisco Unified Computing solutions (B-Series and C-Series)
- Cisco UCS Manager, UCS Central, UCS Director
- NetApp storage solutions
- VMware server virtualization using VMware vSphere
- Microsoft server virtualization using Hyper-V
- Desktop virtualization solutions using VMware View and Citrix Xe
- FlexPod and Vblock Validated Designs
- Application Centric Infrastructure (ACI)
- Applications for Cloud Designs: Big Data, Virtualization Experience Infrastructure (VXI), SAP HANA, Oracle databases, Microsoft Exchange and SharePoint



## Enterprise Networks & Advanced Security Talent Program

Six month program to recruit and educate experts for:

- Networking technologies, Cisco Routing & Switching
- Troubleshooting in routed and switched networks
- Cisco Advanced Security: Cisco IOS Security features for routers and switches, Cisco Firewall and VPN solutions, Intrusion Prevention System, Web security and Email security
- Cisco Identity Services Engine (ISE) platform, BYOD (Bring Your Own Device) strategies
- Converged management with Cisco Prime Infrastructure
- Unified Access: Site Surveys, Quality of Service, integrating Mobility Services and implementing appropriate Security Policies

## Collaboration & Business Video Talent Program

Six month program to recruit and educate experts for:

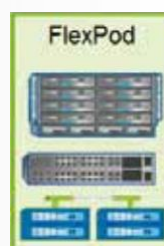
- Cisco Unified Communications Manager environments, Unified Communications virtualization
- Cisco Unified Instant Messaging and Presence, Cisco Jabber
- Cisco Unified Contact Center Express infrastructure
- Cisco Unity Connection
- Billing Solutions for Cisco Unified Communications Manager
- Attendant Solutions for Cisco Unified Communications Manager
- Cisco Business Video Solutions, TelePresence
- Cisco Prime Collaboration
- Cisco Collaboration solutions on Cisco Unified Computing System
- Security needs in Unified Communications environments



## NetApp Talent Program

Three month program to recruit and educate experts for:

- NetApp storage solutions using NetApp Data ONTAP including detailed knowledge about CIFS, NFS and SAN
- NetApp Fibre Channel and iSCSI SAN solutions and integrating different operating systems and applications like Microsoft Exchange, Microsoft SQL Server and Oracle
- NetApp backup and disaster recovery solutions
- Multi-vendor solutions: FlexPod data center solutions, Microsoft cloud computing solutions, VMware server virtualization solutions with VMware vSphere, Cisco unified computing solutions (B-Series and C-Series)



## About Fast Lane

Fast Lane is a worldwide provider of advanced IT training and consulting. We deliver vendor-authorized courses from leading technology vendors, including Cisco, NetApp, VMware, and many others. Whether in single courses or in comprehensive programs, you will be taught by vendor-certified instructors who are experts in their field. Gain hands-on experience with complex technologies on one of the world's largest remote lab environments. Whatever technology training challenge you face, Fast Lane can help. Contact us to learn more.



## Fast Lane Awards

- Cisco Global Learning Partner of the Year 2013 Award
- Cisco LATAM Learning Partner of the Year 2013 Award
- Cisco CANSAC Learning Partner of the Year 2013 Award
- Cisco MEXICO Learning Partner of the Year 2013 Award
- Cisco Acceleration Award EMEAR 2012
- Cisco Acceleration Award LATAM 2012
- Cisco Top Relevance Award EMEAR 2012
- Cisco CANSAC Learning Partner of the Year 2012
- Cisco European Learning Partner of the Year 2009, 2010 & 2011
- NetApp Partner Award 2011
- VMware EMEA Training (VATC) Partner of the Year 2012
- Oracle Approved Education Reseller Partner of the Year 2012
- Top 20 IT Training Company 2009, 2010, 2011, 2012 & 2013 named by TrainingIndustry.com

## Fast Lane LATAM

### Perú

**Lima**  
Av. Benavides 1579 Of. 504  
Miraflores, Lima

Tel. (511) 255-9133  
[info@flane.com.pe](mailto:info@flane.com.pe)  
[www.flane.com.pe](http://www.flane.com.pe)

### Brasil

**Sao Paulo**  
Rua Alvarenga, 623  
Butanta 05509 -000, Sao Paulo

Tel. (55) 11-3071-1285  
[info@flane.com.br](mailto:info@flane.com.br)  
[www.flane.com.br](http://www.flane.com.br)

### Colombia

**Bogotá**  
Av. Carrera 45 #103 -34  
Oficina 207

Tel. (51) 1 6027046  
[info@flane.com.co](mailto:info@flane.com.co)  
[www.flane.com.co](http://www.flane.com.co)

### México

**Ciudad de México**  
Leibnitz 11, Interior 203, Col.  
Anzures, Deleg. Miguel Hidalgo  
C.P. 11590. México D.F.

Tel. (52) 5562679444  
[info@flane.com.mx](mailto:info@flane.com.mx)  
[www.flane.com.mx](http://www.flane.com.mx)

### Chile

**Santiago**  
Av. Alcantara 200 Piso 6  
Las Condes, Providencia

Tel. (56) 23702906  
[info@flane.cl](mailto:info@flane.cl)  
[www.flane.cl](http://www.flane.cl)

### Argentina

**Buenos Aires**  
Edificio Laminar Plaza  
Ing. Butty 240

Tel. (54) 11-45902216  
[info@fast-lane.com.ar](mailto:info@fast-lane.com.ar)  
[www.fast-lane.com.ar](http://www.fast-lane.com.ar)

### Costa Rica

**San José**  
Centro Corporativo Plaza Roble,  
Edificio Terrazas, Piso 1. Escazú

Tel. (506) 2201-9700  
[info@flane.co.cr](mailto:info@flane.co.cr)  
[www.flane.co.cr](http://www.flane.co.cr)